

Marty Diamond, CCIM

Vice President, Leasing

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Marty has represented national, regional and local tenants in procuring leases in malls, strip centers, lifestyle centers and in the outlet industry as well as office parks and industrial sites. He has worked with architects, permit expeditors, and contractors to keep projects moving in a timely fashion. His considerable knowledge of real estate, strong retail background and business development with past bottom line responsibility has given him the ability to communicate effectively with other retailers. He generally understands their problems and is able to offer solutions and ideas when problems occur. He has gained the confidence of his many clients and has developed relationships that have led to referrals and increased business.

Marty joined the firm in 2004 and has over 11 years of commercial real estate experience in addition to over 25 years of operational experience in the retail industry. He was a principle of the twenty five stores, Hahn Shoe chain in the Washington DC market and prior to coming to Washington DC, Marty was an executive with Melville Corporation as a vice president of operations of a new, start-up chain. At Brown Shoe Company he was a vice president of leased operations at Carson, Pirie Scott in Chicago, J.L. Hudson's in Detroit, and Macy's New York. He was also involved with the Famous Footwear chain, Naturalizer Stores and a deep discount chain of retail stores.

Marty attended Missouri University prior to beginning his retail career and received his CCIM certification in 1998.